## Internet Appendix A113: Interest Rate Risk A113.1 Illustrative Reverse Engineered Pitch Template Example

Pitcher's Name	Bao Hoang Nguyen (UQ Winter Scholar)FoR categoryInterest Rate RiskDate Completed04/07/2016
(A) Working Title	Di Iorio, A., Faff, R. and Sander, H. (2013) "An Investigation of the Interest Rate Risk and Exchange Rate Risk of the European Financial Sector: Euro Zone
	versus Non-Euro Zone countries", Journal of Accounting and Management Information Systems, Vol. 12: 319-344. [reverse engineered]
(B) Basic Research Question	What is the impact of interest rate risk (both short-term and long-term) and exchange rate risk on European financial stock returns? How does the sensitivity to
	these risk factors change across increasing time horizons and across pre/post-euro period?
(C) Key paper(s)	Korkeamäki, T. (2011) "Interest rate sensitivity of the European stock markets before and after the euro introduction", Journal of International Financial Markets,
	Institutions and Money, vol. 21: 811-831.
	DeSantis, G., Bruno, G. & Hillion, P. (2003) "The Relevance of Currency Risk in the EMU", Journal of Economics and Business, vol. 55: 427-462.
	Di Iorio, A. & Faff, R. (2001) "The Effect of Intervaling on the Foreign Exchange Exposure of Australian Stock Returns", Multinational Finance Journal, vol. 5,
	no. 1: 1-33.
(D) Motivation/Puzzle	Over the past three decades, European financial market has experienced dramatic changes aiming at the integration of the market. It was characterized by the
	creation of European Single Market in 1992 and the introduction of a single currency (the euro) in Jan 1999. Prior to the introduction of the euro, the regulatory
	policies which supported forming a single market had made some progress in financial integration, but some resistance to integration is still apparent, especially
	in retail banking market. Therefore, the puzzle of whether the adoption of the single currency will improve financial market integration and thus affect the risk
	exposure of the financial sector is the motivation of this study.
THREE	Three core aspects of any empirical research project i.e. the "IDioTs" guide
(E) Idea?	The sensitivity of European financial stock returns to interest rate risk and exchange rate risk is investigated under comparative analysis framework across three
	broad groups (Banking, Financial services and Insurance) for key representative countries which are categorized into euro and non-euro zone groups.
	The sample is divided into two sub-periods (pre- and post-euro) to examine impacts of the euro introduction on risk exposures. The short-run and long-run effects
	of the risk factors are also analysed by lengthening time norizons of the baseline model.
$(\mathbf{E}) \mathbf{D}_{\mathbf{F}} \mathbf{A}_{\mathbf{F}} \mathbf{P}$	<b>Tension:</b> Short-term interest rate vs long-term interest rate, yield vs holding period return, actual change vs unanticipated change.
(F) Data?	Country: Nine European countries (nive euro-zone countries: Germany, France, Italy, the Netherlands and Spain; four non-euro zone countries: the UK,
	Switzenand, Denniark and Sweden) Unit of Analysis: Einancial sactor portfolios (Banks, Einancial Services and Insurance)
	Somple interval: Monthly
	Sample period: From April 1991 to June 2004
	Data type: Industry-level and Macro-level. Time-series data
	<b>Data source:</b> Datastream. International Financial Statistics (IMF). Central Banks. No hand collecting required.
	Data Issues:
	- Data for Insurance sector of Sweden ends in April 1999.
	- Exchange rate analysis is not undertaken for Denmark since it has a fixed exchange rate.
	- All yields need to be converted into holding period returns.
(G) Tools?	Baseline model: Return on financial sector portfolio = f (return on market index, return on interest rate factor, return on exchange rate factor)
	Using OLS to estimate baseline model
	Using Newey-West HAC approach to estimate the lengthening time horizons of baseline model
TWO	Two key questions
(H) What's New?	To the best of my knowledge, it is the first study in which various facets (maturity, time horizon, types of financial institution and the introduction of euro) are
	simultaneously taken into account to explore risk exposure of the European financial sector.
(I) So What?	The finding of this study has implications for both private agents and regulators/policy makers.
	From risk management perspective, it helps investors/managers gain a better understanding about the fluctuation in profitability of financial sector institutions

	and shareholder returns under the impacts of risk factors by adopting a multidimensional approach.
	From policy perspective, this study provides empirical evidence for policy makers to compare risk sensitive of different market segments before and after
	adopting a single currency, so that they can evaluate degree of financial integration and identify areas where further improvement are needed.
ONE	One bottom line
(J) Contribution?	This study contributes to risk management literature by taking a more comprehensive research design to assess risk sensitive of financial sectors in European
	countries (non-eurozone vs euro-zone, pre-euro vs post-euro, short-term interest rate vs long-term interest rate, short-run effects vs long-run effects)
(K) Three Key Findings	1. Banks are more sensitive to short-term interest rates, while Financial services and Insurance sectors are more sensitive to long-term interest rates.
	2. Interest rate sensitivity does not change across pre-/post-euro periods and countries, but increases significantly with increasing time intervals.
	3. Exchange rate exposure is weak across all countries and sectors.

